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FROM THE PRESIDENT

Thank you to everyone who attended the February Dinner Forum held at the Apollo, Charlestown. The NHJC heard from Stephen Thomas, founder of Edx Education – the world's largest supplier of educational resources.

On behalf of the NHJC I would once again like to thank Mr Thomas for taking the time to share with us his insights and tips for business success.

The NHJC Board remains mindful of the need to deliver value to NHJC members and to expand on our existing membership base. As part of our endeavour to offer a valuable service to our members and potential members, an email questionnaire will be forwarded to you seeking information we can use to develop future strategies. The Board thanks you in advance for taking the time to complete the short questionnaire.

For all the Facebook fans in the crowd, the NHJC has recently launched its own unique profile. Click [here](#) to join up as a 'friend' and forward it on to all of yours!



'Hot Tips for First Home Buyers' is the topic for the launch of the first NHJC Breakfast Seminar. This brand new event will feature networking, good food and an inspiring way to start the day. Come along and hear about the property market and tips for obtaining a loan from the industry experts – all before breakfast!

Tickets go on sale Friday, 13 March. Keep an eye on your inbox for further details.

I look forward to meeting you there.

Matt Unwin,
NHJC President 2009

PULSE RACE DAY

Come and enjoy a great day at races in the Fresh Money sponsored PULSE Marquee on Saturday, 28 March 2009.

Tickets are \$30 for non-NHJC members and includes entry to the races, exclusive trackside marquee, nibbles, music, fashions on the field, followed by an official after party.

Numbers are strictly limited, so bookings are essential. And if the Pulse Race Day is anything like Pulse's other events, get in quick to avoid missing out on another sell-out event. Tickets on sale Friday, 11 March. [Click here](#)



THE NHJC 2009 SEMINAR SERIES

This year the NHJC will be 'mixing things up' at its networking functions with the launch of the new breakfast seminar series on Thursday 26 March.

With up to \$21,000 in government grants up for grabs from first home buyers, the first seminar, 'Hot Tips for First Home Buyers' is one of the most topical subjects for young professionals at the moment.

PRD Nationwide Director, Mark Kentwell, will share his top five tips for the first home buyer, while Natalie Howells of Dedicated Finance Professionals will provide you with tips for structuring your investments, paying off your loans early and explain exactly what a finance broker can do for you.

This is a must attend seminar for anyone thinking about jumping on the property ladder, or those who are already on it and are ready to start climbing.

Tickets to this seminar go on sale Friday 13 March from the NHJC website www.nhjc.com.au Make sure you get in quick because numbers are limited and this is sure to be a sell out.

SEMINAR SPEAKER PROFILES

Mark Kentwell

Mark was ranked number one sales person nationally for the PRD Nationwide Group in 2008. A Director of PRD Nationwide Newcastle & Lake Macquarie Real Estate, Mark has extensive property experience. He bought his

first property eight years ago and now has a portfolio including property in Newcastle, regional NSW and interstate.

Natalie Howells

Natalie has 15 year experience in the finance industry working in both the Hunter and Sydney. Natalie's company, Dedicated Finance Professionals, has access to a

variety of financial institutions guaranteeing that you will find a loan with features, pricing and flexibility to meet your needs. Dedicated Finance Professionals is able to assist with home loans, car leasing as well as personal and commercial loans. Natalie is able to coordinate loans thought to settlement with your solicitor saving you a lot of time.



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IN TOUCH: MARCH 2009



LATEST NEWS FROM THE NEWCASTLE & HUNTER JUNIOR CHAMBER

WHO YOU MISSED



LAST DINNER FORUM

At the last dinner forum the NHJC was joined by Stephen Thomas, founder of Edx – the world's largest supplier of educational resources. Stephen spoke of his experience in growing the business, from fitting out ABC Learning Centres to shipping more than 500 containers of his product out of Taiwan to 48 different countries.

Some of his tips for success

'You have got to have a passion. If you don't have it, you need to find out how to grasp it'

'You need to be a strong leader. Be decisive. If you make a mistake – admit it'

'As a leader the best thing you can do is empower your employees'



The University of Newcastle has a strong history of achievement. Backed by a community desire to provide career opportunities for people in the Hunter region, the University has grown from a locally-focused institution to an internationally orientated organisation with a globally recognised research reputation.



www.newcastle.edu.au

A PLACE OF OPPORTUNITY

The University is ranked in the top 10 research universities in Australia. Our graduate employment rate and starting salaries are higher than the national average and we offer over \$4 million in scholarships.

For Executive, Personal and Professional Development we offer training, short courses and customised corporate programs which provide exposure to the latest research and best practice developments.

Our impressive track record of achievement is driven by an enduring commitment to quality and opportunity for our students, our partners and our communities.

If you're out to achieve, come to the University of Newcastle and grow academically, professionally and personally.