

IN THIS ISSUE:

1. From the President
2. Dates for your diary
3. Next dinner forum
4. Last breakfast forum
5. Who you missed
6. Lovedale Long Lunch
7. Thanks for our sponsors

THE NHJC IS PROUD TO BE
AFFILIATED WITH:



FROM THE PRESIDENT

Hello and welcome to the April edition of InTouch.

Firstly, a thank you to all those who attended the first of our breakfast seminars – 'Hot Tips for First Home Buyers', held at the headquarters of the Hunter Business Chamber. The numbers exceed our expectations and from all reports guests found the insightful information provided by the speakers valuable in the hunt for their first home. Thank you to the Hunter Business Chamber for the use of their facilities.

The NHJC now has a Facebook profile. For all those who are fans of Facebook, please ensure that NHJC is listed as one of your 'friends' - so that all of your friends can see us too!

For those members who have not yet renewed their membership for 2009, please forward an email to the NHJC and we will contact you to ensure that your membership is current. Or make the most of our membership / dinner forum



bundle. Purchase a member price ticket to our next function and renew your membership for 2009 at the same time – easy!

The NHJC has some great events planned that are not to be missed in 2009, with the Lovedale Long Lunch and NHJC Debate popular fixtures on the NHJC calendar. Keep an eye out for emails with further details on our upcoming events and we look forward to seeing you there.

Matt Unwin,
NHJC President 2009

DATES 4 UR DIARY

NHJC Dinner Forum

Speaker: Steve Burraston, Newcastle Knights CEO

Date: Thursday 30 April

Time: 6.00 for 6.30pm

Venue: Mattara Hotel, Charlestown

Cost: \$38 members;
\$48 non-members

RSVP: www.nhjc.com.au

NHJC Lovedale Long Lunch

Date: Saturday, 16 May

Time: 9.00am - 6.00pm

Venue: Bus departs from Newcastle Train Station

Cost: \$69 members and non-members

RSVP: www.nhjc.com.au

NHJC Breakfast Seminar

Speaker: Heidi Pollard, Powerful Goal Setting

Date: Thursday 28 May

Time: 7.00 for 7.30pm

Venue: Hunter Business Chamber, Mayfield

Cost: \$22 members;
\$32 non-members

RSVP: www.nhjc.com.au

NEXT DINNER FORUM

The NHJC is proud to present our April dinner forum speaker, Knights CEO, Steve Burraston. A respected businessman and a true inspiration, Steve will discuss how belief and desire enable you to succeed in business.



Date: Thursday 30 April
Time: 6.00 for 6.30pm
Venue: Mattara Hotel,
Charlestown
Cost: \$38 members;
\$48 non-members

About the speaker

Steve Burraston has a distinguished business career spanning 30 years. He has held many executive and marketing positions in some of Australia's largest multinational companies, including those of Chairman, CEO, Executive General Manager, and Group Manager in recent times. Steve has held positions in every Australian state and in numerous countries including, China, America, Thailand, Indonesia, Israel, New Zealand, Germany and the United Kingdom. He has an outstanding track record of business success, change management, and is credited with negotiating some of the largest capital works projects in Australia. Steve is currently the CEO of the

Newcastle Knights and has been in that position for the past 18 months. He played rugby league with the Panthers, Bulldogs and Jets during the seventies and has coached lower grades with Parramatta and then the Knights for nine years to 2002. Steve has also coached the NSW U/19's during the 1999 and 2001 State of Origin series and the Junior Kangaroos – Australian U/19 team without defeat. He also spent time as a director of the Newcastle Knights.

Steve also devotes his efforts to charity through contributions to the Smith Family, as a Breakthrough Leader with the NSW Cancer Council and as Patron of the Great Rail Charity Ball that benefits Barnardo's, Red Kite and Juvenile Diabetes.

MARCH BREAKFAST SEMINAR - HOT TIPS FOR FIRST HOME BUYERS

March's breakfast, Hot Tips for First Home Buyers was an informative and entertaining breakfast topic. Of the audience, sixty percent were looking to buy their first home in the near future and received excellent information from Mark Kentwell, PRD Nationwide Director and Natalie Howell, from Xinc Senior Mortgage Broker.

Firstly, Mark Kentwell shared his 'Six Top Tips', a step-by-step approach to ensure a smooth process when purchasing your first home:

1) Get approval - talk to your broker

as you go, keep them informed.

2) Get active in the market - go to open houses, visit auctions and access databases such as RP Data.

3) Get a proactive solicitor or conveyancer- know they are legitimate, ask for fee structure up front, keep on your solicitor and have your agent provide a copy of the contract for them.

4) Make a fair offer - 5% away from the asking price is reasonable in the current market. Ask for a list of sales in the area, ask another agent if they feel it is a fair offer.

5) Understand when you have actually secured the property - holding deposits have no legal grounding. You have secured the

property when the contracts are signed. You have a cooling off period of five working days; you will need to get your pest and building reports completed in this time.

6) Think long term.

Natalie Howell offered an informative presentation on all things mortgages and answered questions about the First Home Owners Grant, discussed different mortgage products available and explained just how a Mortgage Broker can help you.

SAVE THE DATE

PULSE Trivia Night

Date: Friday, 26 June

Time: 7.00pm

Venue: Wests New Lambton

Cost: \$100 table of 10

RSVP: www.hmri.net.au

LOVEDALE LONG LUNCH

One of the favourite events on the NHJC calendar, the Lovedale Long Lunch, is back in 2009.

The Lovedale Long Lunch is a progressive-type lunch where visitors wine and dine their way around the participating wineries enjoying a glass of wine, gourmet food, fabulous music and art.

Your NHJC Lovedale Long Lunch ticket includes return coach transport to the Hunter Valley, a Lovedale Long Lunch wine glass, a glass of wine with lunch, and a lunch and dessert/cheese platter ticket.

Date: Saturday, 16 May

Time: 9am

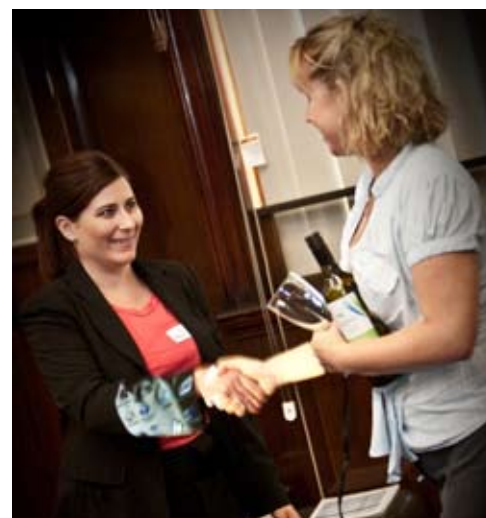
Price: \$69

Where: Bus departs from Newcastle Train Station

Tickets are strictly limited so get yours now!

Proceeds from 2009 NHJC events will go to PULSE.

LAST SEMINAR WHO YOU MISSED



THANK YOU TO OUR SPONSORS



STYLE SESSIONS

Update your wardrobe for the winter months with a **FREE** fashion workshop at Westfield Kotara.

Our expert stylists Kristy Pryjma and Sam Woods will give you the inspiration and guidance to transform your favourite pieces into the hottest winter looks.

WHEN: Thurs 16, Sat 18 & Thurs 23 April

WHERE: Outside David Jones, on Level 2

TIME: 7pm for Thursday Session
11am & 1pm for Saturday Sessions

COST: FREE

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ADD THE NHJC TO YOUR FACEBOOK FRIENDS



The screenshot shows the Facebook profile for the Newcastle & Hunter Junior Chamber. The page includes the Facebook navigation bar, the group name, and a 'Basic Info' section. The description states: 'The Newcastle & Hunter Junior Chamber (NHJC) provides opportunities for young people to network in a business environment, gain new management and leadership skills, interact socially together and support the local community so that they can develop as the business leaders of tomorrow.' It also mentions an affiliation with the Hunter Business Chamber. The contact information lists an email address (mail@nhjc.com.au) and a website (http://nhjc.com.au). The group is identified as an open group where anyone can join and invite others.