

IN TOUCH: OCTOBER 2008



LATEST NEWS FROM THE NEWCASTLE & HUNTER JUNIOR CHAMBER

IN THIS ISSUE:

1. From the President
Next dinner forum
2. Last dinner forum
Pulse Mystery Tour
3. NRMA board
NHJC membership
NHJC Christmas party
4. Car buying made easy
5. Dates for your diary

THE NHJC IS PROUD TO BE
AFFILIATED WITH:



FROM THE PRESIDENT



The NHJC has grown significantly in 2008. Our membership has risen to over 100 members, with more and more people taking the opportunity to get involved and meet like-minded people in local business.

I welcome all new members and also take this opportunity to welcome our newest sponsor, Auto Advantage. The NHJC is proud to partner with local businesses to

provide additional benefits to our members. It is this kind support from organisations such as Auto Advantage and our other sponsors that allows our events and fundraising to continue over the years.

As we approach the end of 2008 it's time to start thinking about the festive season. Come along to our Christmas party on November 28. Proudly sponsored by Westfield Kotara, it's only \$29 for members and a great opportunity for some social networking and fun! Get your RSVPs in early through our website as the first 50 RSVPs will receive a special Christmas gift from Westfield!

Finally, don't miss out on the last dinner forum of the year on October 30 where Shirley Dalton will share tips for success.

Cheers,

Elizabeth Keevers

President 2008

Next dinner forum SPEAKER



Shirley Dalton is the owner of Dalton Business Systems and was a finalist at the 2007 Hunter Business Chamber Awards.

Previously, Shirley worked at Kip McGrath Education Centres in the role of Chief Operating Officer. It was during her time with Kip McGrath that Shirley created and streamlined internal systems and structures, enabling the

company to list on the Australian stock exchange and grow from 25 franchises to 600 world-wide.

As owner of Dalton Business Services, Shirley works as a business systems specialist. Her consultancy service involves working with CEOs and company executives to identify strategic gains for companies by refining or implementing improvements. Other specialised services include executive coaching for managers, in particular how to manage staff, develop KPIs and how to conduct performance reviews.

Shirley identifies her eye for identifying improvements and communicating these in such a way that recommended changes can be easily managed as a key personal strength in her business.

When: Thursday, 30 October

Time: 6 for 6.30pm

Where: The Apollo, Charlestown

Cost: \$36 members

\$46 non-members

RSVP: www.nhjc.com.au

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LATEST NEWS FROM THE NEWCASTLE & HUNTER JUNIOR CHAMBER

LAST DINNER FORUM

SHERIDAN FERRIER, CEO HUNTER REGION TOURISM ORGANISATION

At the last dinner forum held at the Mattara, Charlestown we were joined by Sheridan Ferrier, the newly appointed CEO of the Hunter Regional Tourism Organisation.


Sheridan gave a fascinating overview of her career and the decisions she was required to make along the way that have lead to where she is today.


After discovering an asthma condition Sheridan took up ballet and became a full-time dancer by the time she finished school. Sheridan utilised the confidence she had gained through dancing to embark on a successful modeling career, whilst studying to become a teacher. However teaching wasn't to be, and Sheridan began to hone her skills in retail and later marketing.


Following the completion of her marketing studies and after a stint working as part of the Sydney Foreshore Corporation, Sheridan was rewarded for her hard work in revitalising tourism at The Rocks with a position as the Marketing Manager of Hunter Region Tourism. And, just two years later Sheridan was promoted to the top job, CEO of Hunter Tourism. Now back in Newcastle, Sheridan is passionate about the unique product on offer in the Hunter region and has not once doubted the gambles she took in her career to reach her goals.

PULSE
"MYSTERY TOUR"

Starting Point - **The Clarendon Hotel, Newcastle**
- **drop off near Town Hall later that evening**
Date - **Saturday 11 October 2008, 4pm**
Cost - **\$25 pp**
Theme - **Wigs**
Cost includes - **bus, finger food and giveaways**
RSVP - **4921 4030 by October 9 2008**
All proceeds support early career medical researchers in the Hunter

 Supporting HMRI's early career researchers


HMRI is a partnership between Hunter New England Health, the University of Newcastle and the community.

Artwork by:




LINK Business Hub provides premium serviced offices and virtual office services to Newcastle and the Hunter.

With the convenience of centrally located office space at Adamstown, ten minutes from Newcastle CBD, a prestigious business image, flexible terms and the security of professional and friendly support, you can be assured of our utmost attention to you and your business.

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NRMA BOARD

Voting for the NRMA Motoring & Services board began in late September. Kyle Loades, member of the Hunter Business Chamber and owner of our sponsor, Auto Advantage has served as the Hunter and Central Coast Director on the board of NRMA Motoring & Services for the past three years. He seeks your support and vote.

If you're a member of NRMA, your ballot papers will arrive soon.

NHJC MEMBERSHIP

Join the NHJC now! As of August 1, membership of the NHJC is only \$30 for the rest of 2008. Membership entitles you to discounted rates at all of our events, a variety of member benefits, entry to Hunter Business Chamber events at their member prices and of course opportunities to network with the young business leaders of tomorrow. Join now on our website

www.nhjc.com.au



Come along to one of the first Christmas events of the season.

**Friday, November 28th
from 6PM at Darby Bar and Grill**

Social networking, canapés, drinks, prizes and entertainment!

**Cost including canapés
and two drinks:**

\$29 for members, \$34 for non-members

**The first 50 people to RSVP will
receive a Christmas present from
Westfield Kotara!**

JOIN THE NHJC FOR 2009 WHEN YOU RSVP

Why not join the NHJC for 2009 when you RSVP and receive a discounted membership!

\$69 for members, \$74 for non-members
That's only \$40 for membership!

RSVP and Join here www.nhjc.com.au.



Proudly supported by

nhjc

CHRISTMAS CELEBRATION



THE LEADERSHIP AWARD 2008

Presented by the University of Newcastle, Australia

- Are you under 35?
- Do you encourage and inspire others?
- Do you have initiative?
- Do you think outside the square?
- Do you have the dedication to go above and beyond the call of duty?

If you answered **yes** to the above, then you could win a \$10,000 scholarship.
For more information and to download a nomination form, visit www.leadershipaward.com.au
Applications close Monday 3 November 2008.



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LATEST NEWS FROM THE NEWCASTLE & HUNTER JUNIOR CHAMBER



CAR BUYING MADE EASY FOR NHJC MEMBERS

A partnership between NHJC and local car buying expert, Auto Advantage, will provide members with benefits all round.

Members now have the opportunity to use the FREE car buying service provided by Auto Advantage to buy cars at the best possible price without the stress.

The partnership also means that for each car purchased through Auto Advantage by a member, a donation will be made to NHJC to be used for member events and activities.

Auto Advantage is an independent Hunter car buying service specialising in buying new and used cars of all makes and models for personal use or for people in business.

It is a free service and uses its independent purchasing power to act on behalf of the customer to find and negotiate the best price on a car. This means that customers of Auto Advantage save big dollars on the price of all types of motor vehicles.

Its guarantee to customers is to save time, money and stress through the car buying process:

1. Providing independent advice and helping clients find the right car
2. Arranging for test drive of the car (delivering to customers place of work)
3. Negotiating the best price
4. Assisting the customer to find the right financial option
5. Arrange delivery of the car (to your place of work or home)

The Auto Advantage team works for its clients across Australia, seven days a week, from its purpose built offices and warehouse at a business park in Wickham.

Auto Advantage was created in January 2002 by Kyle Loades. Kyle is a Director of NRMA Motoring & Services, the Westpac Rescue Helicopter Service and Director and former President of Hunter Business Chamber.

Car buying is easy with Auto Advantage. There is no hard sell. Just contact us on 4961 5200 or visit www.autoadvantage.com.au and 'Get a Quote' for your next car.

SAVE BIG \$\$\$ ON YOUR NEXT CAR WITH AUTO ADVANTAGE

- Free service
- Business and private
- Independent advice
- Trade disposal
- All makes – new and used
- Personalised service to your door

**Our guarantee to our customers:
Saving time, money and stress
when buying a car.**

Auto Advantage is an independent Hunter car buying service specialising in buying new and used cars of all makes for personal use or for people in business.

For more information:
Phone: (02) 4961 5200
www.autoadvantage.com.au

DATES FOR YOUR DIARY

Pulse Mystery Tour

When: Saturday, 11 October
Time: 4.00pm
Where: Clarendon Hotel,
Newcastle
Cost: \$25
RSVP: (02) 4921 4030

October Dinner Forum

Speaker: Shirley Dalton
When: Thursday, 30 October
Time: 6.00 for 6.30 pm
Where: Apollo, Charlestown
Cost: \$36 members
\$46 non-members
RSVP: www.nhjc.com.au

NHJC Christmas bash

When: Friday, 28 November
Time: 6.00 for 6.30pm
Where: Darby Bar and Grill
Cost: \$29 for members
\$34 for non-members
RSVP: www.nhjc.com.au